

Cloudian Certified Pre-Sales Engineer

For IT Engineers and professionals looking to harness the power of object storage.

Benefits of Training with Wavelink



Our trainers provide base fundamental understanding of the industry and technology



Courses aid in understanding the solutions available to your end customers



Training is provided holistically to ensure understanding of integrations

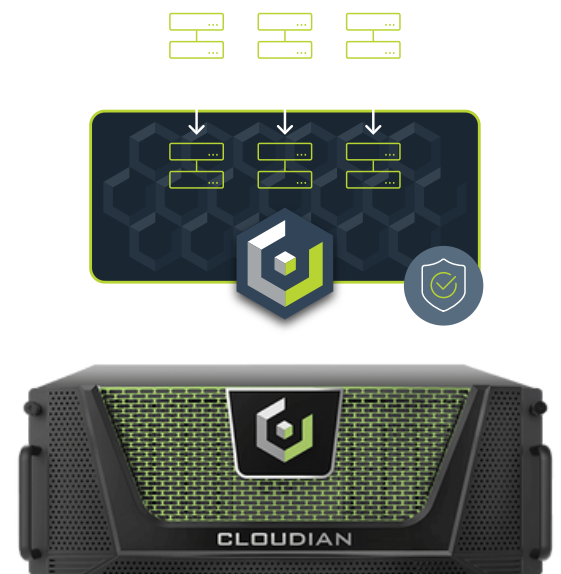


Boost your sales by understanding the Hybrid Enterprise landscape and the knowledge to excel

Why The CCPE Workshop?

This workshop is designed for technical professionals who want to strengthen their ability to position modern data solutions in today's enterprise landscape. Whether you are new to object storage or looking to refine your approach, this session will give you the knowledge and practical skills to differentiate Cloudian's offerings, position the right solutions, and connect strategies to business value.

We'll cover the fundamentals of Cloudian HyperStore and HyperScale AI platforms, deployment models, and performance requirements for AI workflows. You'll also explore the unified edge-to-cloud data fabric with Cloudian and CTERA, and learn how to address security, governance, and ransomware protection in hybrid environments. By the end of the workshop, you'll be ready to approach customer conversations with confidence, clarity, and strategies that help you win in this growing market.



Course Content

Half Day Course | 9:00am to 1:00pm

Learning Content

- **Cloudian HyperStore Overview** - Introduction to enterprise-grade, S3-compatible object storage. We'll cover its core architecture, scalability, and deployment models (on-prem and hybrid cloud). Explore built-in security features, data durability, and major use cases such as backup, archive, and big data analytics.
- **HyperScale AI Data Platform** - A deep dive into Cloudian's AI-optimized platform designed for high-performance workloads. Learn about storage performance requirements for AI training and inference, and how HyperScale delivers low-latency, high-throughput capabilities to support GPU clusters and large-scale datasets.
- **Unified Edge-to-Cloud Data Fabric** - Discover the Cloudian + CTERA joint solution that centralizes object storage while extending intelligent file services to edge locations. We'll discuss how this architecture enables distributed teams to collaborate seamlessly, with secure, high-speed access to data across multiple sites.
- **Security, Governance & Ransomware Protection** - Understand how the combined platform enforces data governance policies, ensures secure data mobility, and provides robust ransomware protection. We'll look at immutability, encryption, and compliance features that safeguard data across hybrid and multi-site environments.
- **Solution Positioning & Applied Use Cases** - Learn practical strategies for articulating customer value and aligning Cloudian-CTERA capabilities to real-world scenarios. We'll cover common use cases such as AI workflows, edge collaboration, and secure backup, and provide tips for confidently positioning the solution in competitive environments.

Find Out More

Upcoming Dates For This Course

Contact Us For More

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