

Sales Accelerator 2026 Program Terms & Conditions:

1. Only individual orders valued between \$10,000 – \$49,999 reseller buy ex GST will be eligible for this incentive.
2. High-discount deals will be excluded from this promotion.
3. This promotion is for Fortinet Advocate and Select partners only.
4. If any individual deals are included in any other promotion from Wavelink, the total value of that sale will be removed from the quarterly total.
5. This is a quarterly incentive. This promotion starts 1st January 2026 and ends 31st December 2026.
6. The onus is on the individual to be eligible to participate in the program under the guidelines relating to individual rewards as specified by their employer.
7. Rewards will be awarded based on eligible cumulative sales orders for each partner organisation the quarter . Rewards are to claimed by the relevant stakeholder via WaveCentral.
8. If an individual registers on WaveCentral, they are also confirming that their company allows Wavelink to provide incentives to individual sales representatives and accepts any liability related to the internal processes the reseller company may have.
9. Only a one-time registration is required on WaveCentral to be considered eligible for all Wavelink incentives.
10. For orders placed in a currency other than AUD, reward value and order eligibility will be based on the value of the order converted into AUD using the Wavelink system rate.
11. The winning participant must accept the FBT terms and conditions outlined as follows: i. Wavelink offers no taxation advice and accepts no taxation liability to claimants or their employers arising from or in connection with promotions or any similar incentive, loyalty, or reward programs. ii. Any taxation liability is the sole responsibility of the claimant or its employer, and Wavelink makes no representation that the promotions or any similar incentive, loyalty, or reward programs will be taxation free. iii. It is the responsibility of the claimant to ensure they have permission from their employer to participate in the incentives, loyalty, or rewards programs.
12. The rewards will be calculated at the end of each quarter and posted on WaveCentral by middle of the next month.
13. A representative have 60 days to claim their sale from the date it is posted on WaveCentral.
14. Wavelink may change terms and conditions at any time without prior notice.