

TOUCHDOWN WITH WAVELINK TERMS AND CONDITIONS (“TERMS AND CONDITIONS”)

1. Definitions

1.1 **“Wavelink Communications”** or **“Wavelink”** means Wavelink Communications Pty Ltd ABN 43 069 703 715 of Unit 1, 318 Auburn Road, Hawthorn VIC Australia 3122.

1.2 **“Participant”** means an eligible employee of Partner who is participating in the Program.

1.3 **“Partner”** means an authorised Wavelink reseller.

1.4 **“Program”** means the program “Touchdown” incentive run by Wavelink.

1.5 **“Program Guide”** means the document provided by Wavelink that describes the Program in more detail.

1.6 **“Program Period”** means the period 01/06/2026 at 8:00 AEST/AEDT to 30/08/2026 at 23:30 AEST/AEDT from which the Program is run.

2. Program Overview

2.1 This incentive is valid for all partners in Australia transacting with Wavelink.

2.2 The promotion period is from 1st June 2026 – 30th August 2026.

3. Judging Criteria

3.1 Strategic Win Criteria

3.1.1 Partners may be considered for recognition under the Strategic Win category where they have demonstrably achieved one or more of the following outcomes during the Promotion Period:

a) Expanded the overall deal value (measured in AUD) through innovative or value-driven engagement;

b) Secured an extended contract term beyond the standard duration;

c) Successfully won business in a competitive sales environment; and/or

d) Displaced an incumbent vendor in favour of a Wavelink-supported solution.

3.1.2 To qualify, the eligible transaction must have a minimum contract value of AUD \$200,000 (exclusive of taxes unless otherwise stated).

3.1.3 Eligible partners meeting the above criteria may be nominated as finalists at the sole discretion of Wavelink. Finalists will be assessed based on the strategic significance and impact of the win.

3.2 Strategic Investment Criteria

3.2.1 Partners may be considered for recognition under the Strategic Investment category where they demonstrate a clear and measurable commitment to growing their engagement with Wavelink and/or its vendor portfolio.

3.2.2 Qualifying activities include, but are not limited to:

- a) Expanding their Wavelink-aligned vendor portfolio;
- b) Developing and executing a documented growth or investment strategy;
- c) Demonstrating tangible investment in capability-building initiatives, such as:
 - i) Sales or technical training and certifications;
 - ii) Pipeline development activities;
 - iii) Dedicated resource allocation; and/or
 - iv) Establishment or expansion of revenue streams aligned to Wavelink vendors.

3.2.3 Eligibility will be determined based on either:

- a) A credible, forward-looking investment and growth plan; or
- b) Demonstrated execution of investment initiatives during the Promotion Period.

4. Judging of Winners

4.1 Judging of all prizes shall be done by Wavelink at Unit 1, 318 Auburn Road, Hawthorn VIC Australia 3122 on 1st September 2026.

4.2 Winners will be notified by 1st September 2026 at 8:00 am AEST by email or phone, and will have 3 days to respond.

5. Prize

5.1 A ticket to the Olympic Room in Melbourne Cricket Ground for the Los Angeles Rams vs. San Francisco 49ers game on 11th September 2026.

5.2 Tickets are non-transferable and will be reassigned at the discretion of Wavelink if the nominated winner is unable to attend.

5.3 Return economy class flights and 1-night accommodation in a hotel of Wavelink's choice in Melbourne only for interstate travelers residing outside of Victoria, Australia.

5.4 Event costs not covered by Wavelink:

- a) The following costs are not covered by Wavelink, including but not limited to:
- b) Wavelink will not cover any additional costs for food and drinks outside of the event.
- c) Wavelink will not cover any parking costs for this event.
- d) Partners are required to make their own travel arrangements to arrive and depart from the event.

6. Confidentiality

6.1 Participants, Partners and Partners' employees agree to keep the terms of this Program confidential, and not to use or disclose the existence or details of the Program to others, in particular, to other distributors.

6.2 Wavelink can disqualify Partners or Participants for breach of this clause.

7. Wavelink Rights

7.1 Wavelink reserves the right to add to, vary, cancel, postpone or revoke the Program, Terms and Conditions, Judging Criteria, and prizes in whole or in part, or vary the Program Period or Race Timetable, if it deems any future circumstances warrant such a decision.

7.2 Wavelink will be the final authority with respect to interpretation of the Program rules including final review and participation and award eligibility and no correspondence will be entered into.

7.3 Wavelink reserves the right to verify the validity of the data or claims and reserves the right to disqualify any Participant who has not provided correct information or who has otherwise tampered with the entry process or does not otherwise comply with these program terms and conditions.

7.4 Wavelink will be the final authority in determining the validity of any claims made for eligible purchases.

7.5 Wavelink may rescind eligibility for Program participation and prizes including, but not limited to, in the following circumstances:

- a) If any sales are found to be fraudulent or via grey marketing
- b) If sales are fulfilled using another distributor;
- c) For unlawful or improper conduct;
- d) Breach of clause 6 (Confidentiality); or
- e) Breach of these Terms and Conditions.

8. General

8.1 Wavelink takes no liability for any tax issues (including but not limited to income tax and FBT) which may arise from accepting a Prize in this Program. Winning Partners and their nominated Participants should seek independent tax advice.

8.2 Except for any liability that cannot be excluded under law, Wavelink disclaims all liability, including but not limited to personal injury, negligence, damage, loss or any consequential or special loss that arises in any way under the Program.

8.3 To the extent permitted by law, Partner agrees to indemnify and hold harmless Wavelink and each of its agents, officers and employees and to keep indemnified, against all loss, actions,

costs, expenses, claims and damages arising from any breach by the entrant of these terms and conditions and any award, acceptance, use of or participation in, any component of the price, including any personal injury suffered by a prize winner.

8.4 To the extent permitted by law, all conditions, warranties, guarantees, rights, remedies, liabilities (including but not limited to consequential and indirect loss) and other terms implied by law, statute or custom are excluded from the Program and these Terms and Conditions.

8.5 If, notwithstanding the above, any supply under these terms and conditions is a supply of goods and services to a consumer within the meaning of the Australian Consumer Law under the Competition and Consumer Act 2010 (Cth), nothing contained in these terms and conditions excludes, restricts or modifies any right or remedy, or the imposition of any liability under the Australian Consumer Law, provided that to the extent that the Australian Consumer Law permits Wavelink to limit its liability, then Wavelink's liability will be limited to:

- a) in the case of services, the cost of supplying the services again or payment of the cost; or
- b) in the case of goods, the cost of replacement, supplying equivalent goods, repair of the goods or payment of the cost of replacement, supply of equivalent goods or repair of the goods.

8.6 Conduct of this Program and these terms and conditions are governed by the laws of Victoria, Australia. By submitting an entry, the Partner submits to the exclusive jurisdiction of the courts of Victoria.

8.7 All entries become the property of Wavelink.

8.8 By participating in and accepting the terms and conditions of the Program, Participants acknowledge that the personal information they provide will be used for the purposes of administering the Program, and that it may be used by Wavelink or Fortinet for future marketing without any further reference or payment or other compensation to the Participant in accordance with the Wavelink's privacy policy located at Wavelink Communications Pty Ltd Privacy Policy - Wavelink and Fortinet respective privacy policies. In conducting the Program, Wavelink may pass personal information to its related bodies corporate and agencies assisting with the Program, which may be outside the participating country. If the information requested is not provided, Participant may not participate in this Program.